

Unleash  
Excellence:  
Introducing the  
Logitech Select  
Service Plan

logitech®



# Meeting room issues have a major impact on your time and your business

Roll over circles for more info



**So, how can you deliver the video conferencing support and technology ROI your organization demands while finding time to focus on adding even greater business value?**

The answer is in a proactive service solution. Because just like you wouldn't drive a car without insurance, no business should make a strategic investment in room systems and solutions without a warranty or service agreement to back it up.<sup>1</sup>

# The case for services

We understand that getting buy-in from your business can be challenging, especially when it comes to investing in new technology and services. That's why we want to help you build a strong business case.



**See how service assistance can benefit your business and enhance your video-conferencing experience:**



## Cost-effectiveness

By purchasing a service plan that already includes things like technical assistance, advanced software, warranty coverage and more, you get to enjoy a simpler and more economical solution.



## Predictable expenses

Service plans offer organizations a predictable expense structure, enabling them to budget more effectively and mitigate unexpected costs stemming from device malfunctions or support needs.



## Enhanced user experience

At the heart of support solutions lies a commitment to delivering exceptional customer service through personalized assistance channels and swift issue resolution.

# The true cost of meeting downtime



With **\$37 billion per year estimated to be spent on unproductive meetings<sup>2</sup>**, ensuring reliability is a key step in increasing and maintaining meeting productivity while ensuring an optimal employee experience.

As we consider the ongoing costs of maintenance, support, and potential downtime, the business case gets stronger.



The price tag for a 30-minute meeting with three employees ranges from **\$700-\$1,600, going up to \$2,000** if a C-suite executive is involved<sup>3</sup>.

This means that, without features like **modern device management** or **real-time alerts** to help prevent downtime, a meeting that starts 15 minutes late will cost your business anywhere from **\$350 to \$1,000**.



If just **five 60-minute meetings a year** were lost due to video-conferencing tech woes, it could cost as much as **\$10,000**.





## Get to know Logitech Select

Logitech Select offers a holistic solution to streamline your video collaboration experience and ensure your conference rooms are always ready for action.

### **Achieve product peace of mind:**

Rest easy knowing that your Logitech Select team's got your back with extended product replacement, advanced RMA and onsite spares for customers with 50+ licenses.

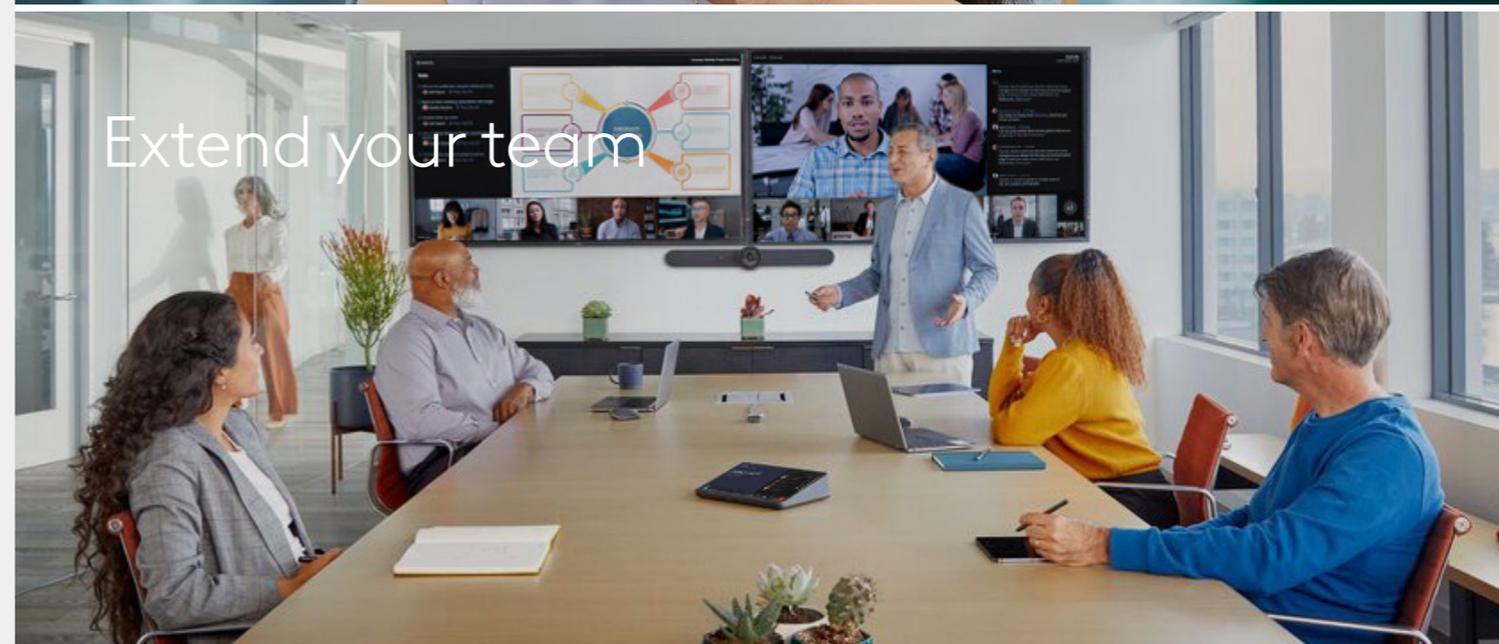
### **Extend your team:**

Lean on us for 24/7 expert assistance, led by a single point of contact with the technical know-how your business demands.

### **Unlock advanced features:**

Get the most from your devices with tools for remote management, advanced analytics and seamless ServiceNow integration.

Roll over arrows for more info



# Find your perfect fit

Ready to discover which Logitech services plan might best fit your needs?  
Take our quick quiz to find out.

**Q1. What are your support hours of operation?** (Select one)

- A.** 24/7                      **B.** Business hours                      **C.** Best effort

**Q2. What is your target repair time for meeting rooms?** (Select one)

- A.** Within one hour                      **B.** Within one day                      **C.** Within one week

**Q3. What's your typical lifecycle for meeting room hardware?** (Select one)

- A.** More than 5 years                      **B.** 2-5 years                      **C.** Less than 2 years

**Q4. What level of support are you seeking to keep your meeting rooms up and running?** (Select one)

- A.** Dedicated, additional service and support                      **B.** Tech support when needed

Quiz for exploratory purposes only. Results are based on answers provided and are not formal recommendations. Please request a consultation for more information and next steps.

## Results

Roll over arrows to reveal





## Logitech Select: A service plan that feels like a true partnership



Let's start a conversation about your video collaboration needs. With reactive support tasks off your plate, you can focus on the future of your business.

To learn more about Select and book a complimentary services consultation, **visit [Logitech.com/Select](https://www.logitech.com/Select)**.

#### Sources:

1. Based on hourly wage of \$27.00 per hour
2. <https://www.linkedin.com/pulse/how-much-do-meetings-cost-your-company-krish-ramineni/>
3. <https://www.linkedin.com/news/story/how-much-do-meetings-cost-5686492/>

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